



Municipal Expressions of Interest

A compliant digital pathway to broader supplier participation, faster administration and better procurement planning.

EXECUTIVE OVERVIEW



Procurement planning improves when the market is visible

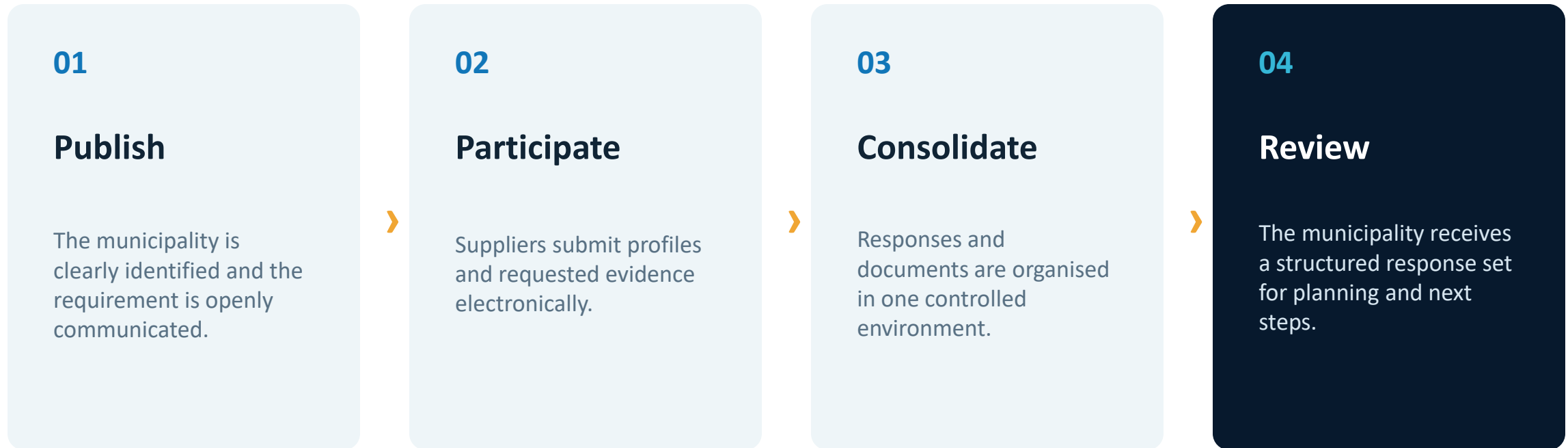
Municipalities often need evidence of supplier capacity before finalising a scope or selecting the correct procurement approach.

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|-----------|---------------------------------|---|
| 01 | Fragmented responses | Profiles and supporting documents arrive through multiple channels. |
| 02 | Slow completeness checks | Officials repeatedly verify the same company records. |
| 03 | Limited market reach | Capable local and emerging suppliers may remain outside existing databases. |

**A structured EOI
creates the
evidence base
for formal
procurement
planning.**

PLAN WITH CONFIDENCE

One controlled channel for structured market engagement



The EOI informs procurement planning; it does not itself award a contract.

Reduce evaluation administration—without weakening governance

- Automatic organisation of submissions
- Faster completeness and document checks
- Consistent evaluation information
- Searchable records and a clear audit trail

Less administration. More informed review.



One secure source of supplier evidence

- Company registration and statutory records
- Tax and banking documentation
- Technical capability and company profiles
- Evaluation records retained together

Controlled access • consistent filing • easier retrieval

The platform supports the municipality—the municipality retains authority

Applicable framework

- Public Procurement Act, 2015
- Public Procurement Amendment Act, 2022
- Public Procurement Regulations, 2017
- Applicable directives and municipal procedures

WebPortunities is the publication, submission and administration platform—not the procurement decision-maker.

The Act's principles include transparency, integrity, competitive supply, efficiency, fair dealing, informed decision-making, legality and accountability.

No conflict when the EOI is correctly classified and controlled

WHAT THE EOI MUST DO

- Municipality named as the issuing public entity
- Approved by authorised municipal structures
- Equal information and electronic access
- Objective requirements disclosed in advance

WHAT IT MUST NOT BECOME

- No contract awarded through the EOI
- No guaranteed appointment or preference
- Records retained for accountability
- Formal procurement follows applicable methods and thresholds

If used as a formal statutory EOI or prequalification stage, every prescribed publication, deadline, evaluation and notification requirement must be followed.

Better market evidence creates better procurement decisions

WIDER REACH

Connect established suppliers, SMEs and emerging local businesses.

FASTER ADMINISTRATION

Reduce repetitive filing, follow-ups and manual consolidation.

STRONGER PLANNING

Test market capacity before finalising scopes, criteria and timelines.

AUDITABLE RECORDS

Maintain a coherent electronic record of engagement and responses.

Adopt WebPortunities as the municipality's controlled EOI channel

Begin with a defined market-engagement pilot, approved by the Procurement Management Unit and supported by clear EOI disclaimers and governance controls.

DISCOVER THE MARKET • PROTECT THE PROCESS

www.webportunities.net

